Federal Acquisition Regulation

- 19.806 Pricing the 8(a) contract.
 19.807 Estimating the fair market price.
 19.808 Contract negotiation.
 19.808-1 Sole source.
 19.808-2 Competitive.
 19.809 Preaward considerations.
 19.810 SBA appeals.
 19.811 Preparing the contracts.
 19.811-1 Sole source.
- 19.811–2 Competitive.
- 19.811-3 Contract clauses.
- 19.812 Contract administration.

Subpart 19.9 [Reserved]

Subpart 19.10—Small Business Competitiveness Demonstration Program

19.1001 General.
19.1002 Definition.
19.1003 Purpose.
19.1004 Participating agencies.
19.1005 Applicability.
19.1006 Procedures.
19.1007 Solicitation provisions.

AUTHORITY: 40 U.S.C. 486(c); 10 U.S.C. chapter 137; and 42 U.S.C. 2473(c).

SOURCE: 48 FR 42240, Sept. 19, 1983, unless otherwise noted.

19.000 Scope of part.

- (a) This part implements the acquisition-related sections of the Small Business Act (15 U.S.C. 631 *et seq.*), applicable sections of the Armed Services Procurement Act (10 U.S.C. 2302 *et seq.*, the Federal Property and Administrative Services Act (41 U.S.C. 252), and Executive Order 12138, May 18, 1979. It covers—
- (1) The determination that a concern is eligible for participation in the programs identified in this part;
- (2) The respective roles of executive agencies and the Small Business Administration (SBA) in implementing the programs;
- (3) Setting acquisitions aside for exclusive competitive participation by small business concerns;
- (4) The certificate of competency program;
- (5) The subcontracting assistance program;
- (6) The *8(a)* program, under which agencies contract with the SBA for goods or services to be furnished under a subcontract by a small disadvantaged business concern; and
- (7) The use of women-owned small business concerns.

(b) This part, except for subpart 19.6, applies only inside the United States, its territories and possessions, Puerto Rico, the Trust Territory of the Pacific Islands, and the District of Columbia. Subpart 19.6 applies worldwide.

[48 FR 42240, Sept. 19, 1983, as amended at 59 FR 64785, Dec. 15, 1994; 59 FR 67036, Dec. 28, 1994]

19.001 Definitions.

Concern, as used in this part, means any business entity organized for profit (even if its ownership is in the hands of a nonprofit entity) with a place of business located in the United States and which makes a significant contribution to the U.S. economy through payment of taxes and/or use of American products, material and/or labor, etc. Concern includes but is not limited to an individual, partnership, corporation, joint venture, association, or cooperative. For the purpose of making affiliation findings (see 19.101) any business entity, whether organized for profit or not, and any foreign business entity; i.e., any entity located outside the United States, shall be included.

Fair market price, as used in this part, means a price based on reasonable costs under normal competitive conditions and not on lowest possible cost (see 19.202-6).

Industry, as used in this part, means all concerns primarily engaged in similar lines of activity, as listed and described in the Standard Industrial Classification (SIC) Manual.

Labor surplus area means a geographical area identified by the Department of Labor in accordance with 20 CFR Part 654, Subpart A, as an area of concentrated unemployment or underemployment or an area of labor surplus.

Labor surplus area concern means a concern that together with its first-tier subcontractors will perform substantially in labor surplus areas. Performance is substantially in labor surplus areas if the costs incurred under the contract on account of manufacturing, production, or performance of appropriate services in labor surplus areas exceed 50 percent of the contract price.

Nonmanufacturer rule means that a contractor under a small business set-